

GuWu
Purchase Items Price List



Effective January 1, 2010

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1 Licenses

Until a license manager can be deployed, GuWu licenses are distributed as site licenses.

Quantity	Unit Cost	Total Cost
Site ¹	\$40,000	\$40,000
Enterprise	Negotiable	Negotiable
¹ Site is defined as the building in which GuWu will be implemented. Site license allows unlimited installations and users at a defined site.		

All licenses are electronic downloads from the appropriate link at the Gubbs Inc GuWu download site:
www.gubbsinc.com/GWRWritingTool_01.html

1.1 Full License Link

This link contains fully-licensed versions of GuWu.

1.2 Trial License Link

This link contains fully-functional trial versions of GuWu that will automatically expire after a period of time.

Licenses come with a 90-day warranty during which the customer has free access to the Gubbs Inc GuWu download site. After 90 days, customers must purchase a Yearly Maintenance Contract (see Section 2) to maintain access to the download site.

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2 Yearly Maintenance Contract (YMC)

The Yearly Maintenance Contract is based on the number of GuWu licenses currently owned.

GuWu Licenses Owned	YMC Unit Cost	Total Cost
Site	\$10,000	\$10,000
Enterprise	Negotiable	Negotiable

The YMC effective period is one year from the purchase of the YMC.

PLEASE NOTE: If a YMC is not purchased within 6 months of initial purchase of GuWu, the cost is doubled.

A YMC contains the following features:

- 2.1 Free upgrades and bugfixes during the YMC period.
- 2.2 Priority response (1-2 day) to questions, problems, issues.



- 2.3 Free Report Template configuration.
- 2.4 Free GuWu feature customization.

3 Training

A full day training class is offered for \$3,000.
Customers outside the continental US and Canada must reimburse Gubbs Inc travel expenses.