

GMSU/QuickCalc Purchase Items Price List



Effective January 1, 2014

Table of Contents

Section	Page
1 LICENSES	1
2 YEARLY MAINTENANCE CONTRACT (YMC)	3
3 TRAINING	3

1 Licenses

Quantity	Unit Cost	% Discount	Amount Discount	Final Cost
1	\$10,000	0.0	\$0	\$10,000
2	\$9,500	5.0	\$1,000	\$19,000
3	\$9,250	7.5	\$2,250	\$27,750
4	\$9,000	10.0	\$4,000	\$36,000
5	\$8,750	12.5	\$6,250	\$43,750
6	\$8,500	15.0	\$9,000	\$51,000
7	\$8,250	17.5	\$12,250	\$57,750
8	\$8,000	20.0	\$16,000	\$64,000
9	\$7,750	22.5	\$20,250	\$69,750
10	\$7,500	25.0	\$25,000	\$75,000
11	\$7,250	27.5	\$30,250	\$79,750
12	\$7,000	30.0	\$36,000	\$84,000
Site (> 12) ¹	Negotiable	Negotiable		
Enterprise	Negotiable	Negotiable		

¹ Site is defined as the building in which GMSU/QC will be implemented, or may be negotiated by client

GMSU/QuickCalc Purchase Items Price List



Effective January 1, 2014

All licenses are electronic downloads from the appropriate link at the Gubbs Inc GMSU/QC download site: http://www.gubbsinc.com/GMSU_download.html

1.1 Purchase Link

This link contains the first release of a new GMSU/QC major version (e.g. 6.0.0).

1.2 Bug Fix Link

This link contains all minor releases of the current version (e.g. 6.0.1). Customers should check this link for the most recent release of the current version.

Licenses come with a 60-day warranty during which the customer has free access to the Gubbs Inc GMSU/QC download site. After 60 days, customers must purchase a Yearly Maintenance Contract (see Section 2) to maintain access to the download site.



When determining the number of licenses to purchase, remember to take into consideration that GMSU/QC can be configured in multi-user mode, allowing users to install and GMSU/QC at his/her office workstation to process data located on a data acquisition workstation or located on a network server. Please contact Gubbs Inc for further information (contact information available at www.gubbsinc.com).

Please note that licenses also may be purchased from Thermo Scientific. Please contact your Thermo representative for Thermo GMSU/QuickCalc license pricing. If licenses are purchased from Thermo, your Thermo rep will notify Gubbs Inc, who will then contact you to provide your access credentials to the Gubbs Inc download site. If a license has been purchased and Gubbs Inc. has not contacted you, please contact Gubbs Inc (contact information available at www.gubbsinc.com).

GMSU/QuickCalc Purchase Items Price List



Effective January 1, 2014

2 Yearly Maintenance Contract (YMC)

The Yearly Maintenance Contract is based on the number of GMSU/QC licenses currently owned.

# GMSU/QC Licenses Owned	<u>Level 1</u> Free Upgrades Priority Support	<u>Level 2</u> Plus Custom Reports
1 – 6	\$5,000	\$10,000
7 – 12	\$10,000	\$20,000
Site	Negotiable	Negotiable
Enterprise	Negotiable	Negotiable

The YMC effective period is one year from the purchase of the YMC.

PLEASE NOTE: If a YMC is not purchased within 6 months of initial purchase of GMSU/QC, the cost is doubled.

A YMC contains the following features:

2.1 Level 1

2.1.1 Free upgrades and bugfixes during the YMC period.

2.1.2 Priority response (1-2 day) to questions, problems, issues.

2.2 Level 2

2.2.1 Free GMSU/QC report customization.

2.2.2 Free GMSU/QC custom report Excel application services. A custom report Excel application can be used to:

- Further process data to generate additional values than those provided by GMSU/QC
- Place data in an existing company template
- Upload data into an existing LIMS system
- Provide a user interface giving the user a choice of actions



3 Training

A full day on-site training class is offered for \$4,000.

Customers outside the continental US and Canada must reimburse Gubbs Inc travel expenses.